

PAIR

Partnership for IT-Procurement in French-speaking Switzerland



Swiss Cantons: Fribourg (FR), Geneva (GE), Jura (JU), Neuchâtel (NE), Valais (VS), Vaud (VD)

PAIR Organisation

Summary

- Founded in 2000
- 42 members (16 GE – 15 VD – 3 VS – 3 JU – 1 NE – 4 FR)
- General assembly and yearly seminar

PAIR offers the possibility:

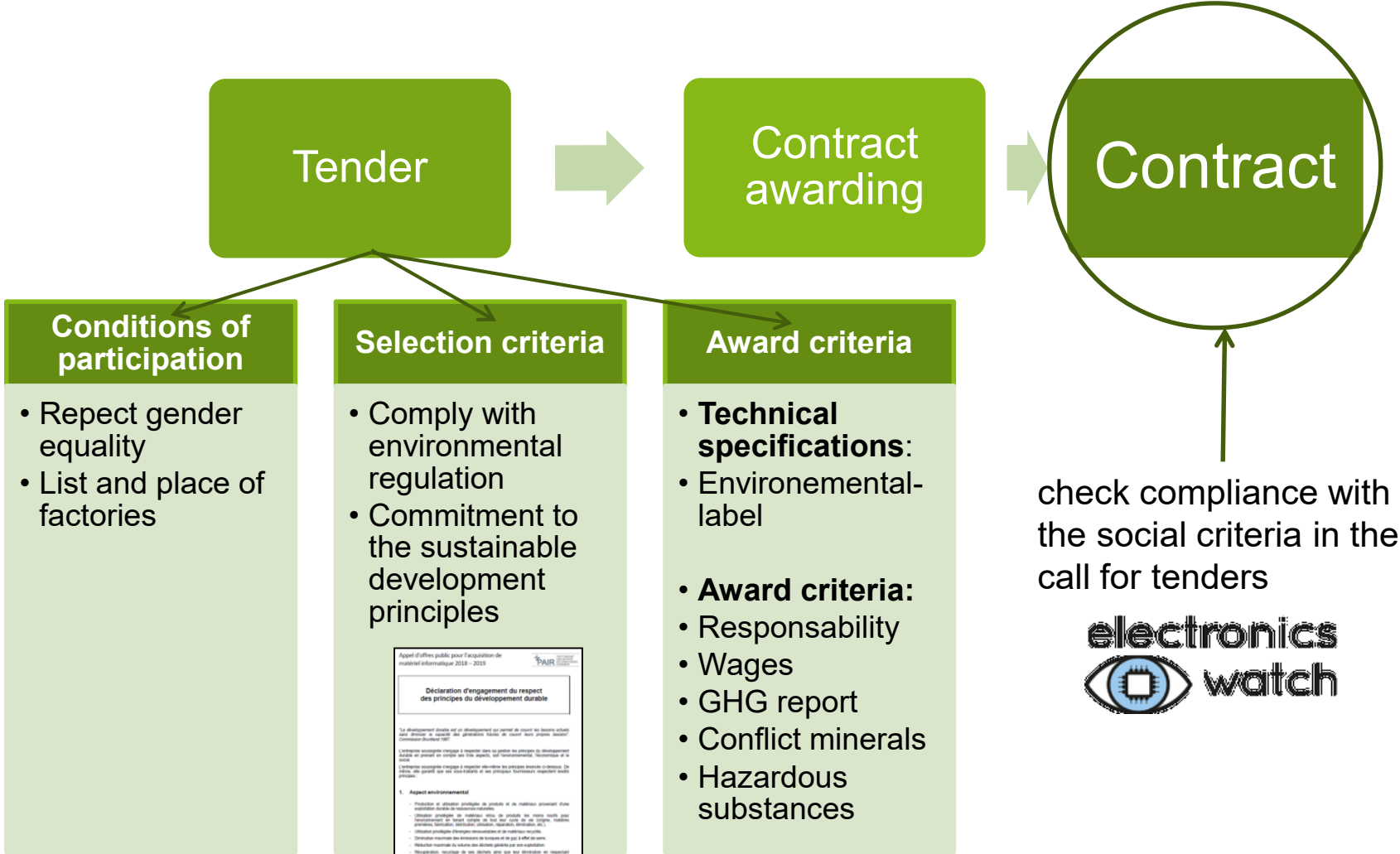
- Participate in procurement every two years
- Benefit from discount due to big purchase volume
- Benefit from exchange of skills thanks to the network of public procurers

PAIR considers for its tenders

- Conditions of the intercantonal agreement on public procurement
- Many sustainable criteria

www.pair.ch / presidence@pair.ch

PAIR procurement process



Tender 2018-19 : Award criteria

| | Critère | Pondération | Sous-critère | Pondération | |
|---|--|-------------|----------------------------|-------------|---------|
| | | | | Relative | Absolue |
| 1 | Qualité technique et écologique de l'offre (selon les tests) | 40% | Environnement | 25% | 10.0% |
| | | | Construction / montage | 20% | 8.0% |
| | | | Ergonomie | 20% | 8.0% |
| | | | Performances | 20% | 8.0% |
| | | | Plus values techniques | 15% | 6.0% |
| 2 | Coût | 35% | Prix configuration offerte | 80% | 28.0% |
| | | | Coûts des options | 20% | 7.0% |
| 3 | Organisation et responsabilité sociétale | 25% | Responsabilité sociétale | 40% | 10.0% |
| | | | Avant-vente et commande | 20% | 5.0% |
| | | | Services optionnels | 20% | 5.0% |
| | | | Support | 20% | 5.0% |

These ecological and social criteria have a "weight" of 20% on the total award criteria!

PAIR – Environmental award criteria

Required environmental standards in the technical specifications:
 EPEAT Gold, TCO, Blauer Engel or Nordic ecolabel (all labels include Energy star)

An analysis of the market enables to choose the adequate labels to avoid any discrimination and market restriction. If risk of market restriction, labels is requested as award criterion

| TCO | EPEAT | Energy Star | Blauer Engel | Nordic Ecolabel (1) |
|--|--|---|--|--|
|  |  |  |  |  |
| Suède | USA | USA | Allemagne | 5 pays nordiques |
| www.tcodevelopment.com | www.epeat.net | www.energystar.gov | www.blauer-engel.de | www.nordic-ecolabel.org |

PAIR tender – Corporate award criteria

Criteria for corporate environmental and social responsibility :

- **Corporate responsibility** with regard to suppliers' behaviour about human and labour rights
- Corporate policy on **wages** throughout the manufacturing process
- Company's **greenhouse gas emissions public report as well as its scope (GHG Protocol)**
- Review the use of **conflict minerals** in the supply chain
- Company transparency on the origin of certain minerals (tin, tantalum, tungsten and gold)
- The company's efforts to reduce the use of potentially **hazardous chemicals**

Benefits of Electronics Watch membership from PAIR's point of view



PAIR's membership of Electronics Watch makes its commitment to socially responsible purchasing **concrete** and **operational**. PAIR thus meets the **expectations of citizens and political bodies** and can justify the measures taken in full transparency). **PAIR's due diligence (from the letter of intent in the tender to verification) is thus consolidated.**

- It makes it possible to check whether the criteria in the tenders for the prevention of human rights violations when purchasing IT equipment are actually taken into account. Review working conditions during the contract period on the basis of warnings and risk studies in the factories regarding non-conformities.
- By working with other public clients around the world, it is also much more effective to achieve the intended objectives and strengthen dialogue with companies/suppliers