How to identify tender opportunities for Green Public Procurement (GPP)

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Getting started with Green Public Procurement

How to start working on GPP?
The four steps to identify tender opportunities for GPP

**STEP 1** Identification of relevant contracting authorities

**STEP 2** Looking for ongoing procurement procedures

**STEP 3** Including GPP aspects in upcoming procurements

**STEP 4** Approaching public authorities with specific improvements
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STEP 1 Identification of relevant contracting authorities

- By **Contracting Authorities (CA)** is meant the State, regional or local authorities, bodies governed by public law or associations formed by one or much of such authorities or bodies governed by public law (Directive 2014/24/EU)
- This means the State, the city/municipality, regional administrations...
- ... But also public hospitals, universities, schools, prisons, port and water authorities, etc.
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STEP 2  Looking for ongoing procurement procedures

- Where do CAs **advertise** their tenders?
  - Tenders electronic daily (TED)
  - On their own organisational websites
  - National procurement Platforms

- In addition, tenders might be published on websites from third parties containing ongoing national / regional procurements.

Already published tenders are no longer able to be influenced, but might offer a good opportunity to analysis how the CA operate or what kind of criteria are usually included.
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Forthcoming tender opportunities: April 2017

Suppliers have the opportunity to tender for following current and future procurements. All tenders are facilitated by the City Procurement team, inclusive of low value procurements (less than £100k total contract value). This will be updated at the beginning of the calendar month. Due to operational demands, all low value procurements may not be included in this list. In addition, due to changing Corporation requirements, there is no guarantee that these procurements will go ahead at all or that the proposed method of procurement listed will not change as they are currently in planning stage.

Tender status key

- Planned – Project being planned prior to advertising the opportunity
- Live – Tender is out to competition at present
- Evaluation – Competition is closed and submissions are being evaluated
- Awarded – Notice of Award completed

How to become a supplier

The City of London Corporation uses a procurement portal called capitalEsourcing r2 for all new tender opportunities.

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Welcome to the eTenders procurement website

Revision of Public Procurement Directives’ thresholds with effect from 1 January 2016

The EU Commission has revised the Public Procurement Directive’s thresholds resulting in an increase in the thresholds for advertising in the Official Journal of the EU. The thresholds will apply from 1 January 2016. Click HERE for details.

Tender Advisory Service

The Tender Advisory Service (TAS) is being piloted to assist suppliers who have issues or concerns with a procurement process carried out by the Office of Government Procurement (OGP) or other public sector contracting body (excluding the commercial semi-state bodies). The pilot will cover all procurement processes and will be subject to review after the first twelve months. TAS will operate through the OGP’s Customer Service Section. Click HERE for further details.

Reminder to Suppliers

A new software update of the eTenders platform, which was released on the 14th July 2014, seeks additional information from all registered suppliers
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STEP 3 Including GPP aspects in upcoming procurements

- Many CAs are starting to show their intentions of purchasing Works, products and services in the **pre-procurement stage**
- This might be done through:
  - Publication of Prior Information Notice (PIN)
  - Market Sounding Questionnaire
  - Supplier Information Days
- These initiatives are voluntary!
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http://www.aosp.bo.it/content/market-sounding-response-form
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**STEP 4**  Approaching public authorities with specific improvements

- What kind of activities can be done to support public authorities on GPP?
  - Conducting trainings and explaining how to use the existing EU GPP criteria
  - Addressing the challenges of CAs in delivering greener contracts such as:
    - Fear of poor competition through the identification of suppliers with appropriate products
    - Fear of being challenged through the identification of legal experts
  - Supporting in the organisation of meet the market events
Thank you

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www.sustainable-procurement.org/ngonetwork